



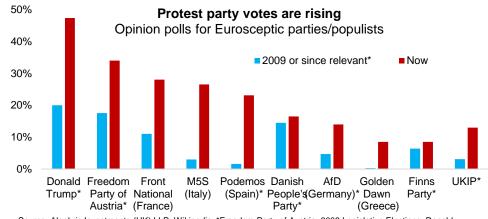
The Silver Bullet

Investing in the Time of Populism

Since this summer, we have warned investors of a turning tide in global bond markets, due to less dovish monetary policy, upcoming fiscal stimulus and a shift towards populism and protectionism.

First, central bankers have moved from QE infinity and negative interest rate policy (NIRP) to QE with limits, which is less beneficial to financial markets but more sustainable and better for credit transmission to the real economy (<u>The Silver Bullet</u> | <u>Central bankers: the tide is turning</u>, 7 September 2016). Second, a shift to fiscal stimulus and higher wages has rebalanced the policy mix and reduced deflation fears. Third, rising populist and protectionist pressures will boost inflation further: imposing tariffs on foreign goods, limits on migration, or exiting the EU altogether, mean higher import prices and higher labour costs (<u>The Silver Bullet</u> | <u>Trick or Tantrum?</u>, 31 October 2016).

Ultimately, the straw that broke the bond markets' back wasn't reluctant central bankers or fiscal stimulus, but populism. The protest vote is still alive and spreading, potentially to France and Italy. Inequality and lack of social mobility provide the economic conditions for populism to spread further, as research analysing elections over the past 144 years has shown (Funke, M., Schularick, M., Trebesch, C., 2015).



Source: Algebris Investments (UK) LLP, Wikipedia. *Freedom Party of Austria: 2008 Legislative Elections; Donald Trump: mid-2015 when he first announced candidacy; Podemos: 2013 when it came into force; Danish People's Party: 2010; UKIP: 2010 General Election; Finns Party: 2010 Parliamentary Election; AfD: 2013 Federal Election

We believe we are at a tipping point in markets, policy and geopolitics. Here is how we are positioned:

Overall: We believe long-end interest rates have more room to widen into year-end, both on higher inflation as well as on normalisation in term premia, which have just turned positive.

Alberto Gallo

Partner Portfolio Manager, Algebris Macro Credit Fund Head of Macro Strategies agallo@algebris.com

Simon Peters Partner Portfolio Manager simon@algebris.com

Tao Pan Macro Analyst tpan@algebris.com

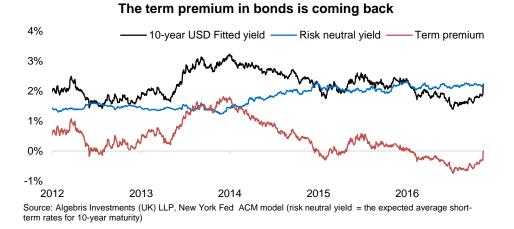
Aditya Aney Macro Analyst aaney@algebris.com

Algebris Investments (UK) LLP 7 Clifford Street London W1S 2FT

Tel: +44 (0)20 7851 1740 www.algebris.com

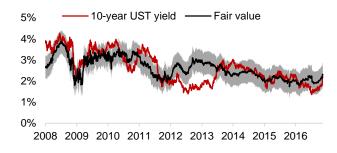


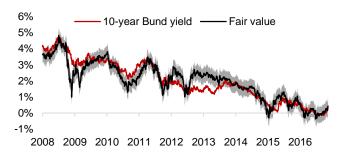
The moves in rates markets will also impact credit, equities and currencies. In equities, we continue to see banks and insurers outperforming utilities, telecoms and staples, with banks benefiting from the additional tailwind of a pause in regulation tightening. Credit spreads remain anchored by a low default rate environment and ECB/BoE purchases of corporate debt. However, EM debt has widened in tandem with weakening EM currencies. This pressure is likely to continue in the near term, but it is also starting to unveil potential opportunities. Finally, rising US wage inflation should support Fed policy tightening and a stronger Dollar.



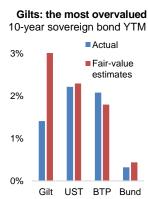
Rates: US Treasuries and Bunds are now one standard deviation away from our fair value targets. We believe rates can still go wider on a normalisation in the term premium. Gilts, in particular, look very vulnerable vs additional fiscal spending and rising inflation. Chancellor Hammond will announce the UK budget on November 24. He is likely to take a conservative approach. However, rising inflation and the cost of Brexit mean the government will have to delay their plan towards a balanced budget over the coming years, and issue more debt. Gilt yields, at over 2% below 10-year inflation expectations, do not compensate bondholders - with additional risks coming from a deteriorating sovereign rating and potential loss of reserve currency status for Sterling. The other two rates markets which appear vulnerable are France and Italy. France will see rising political risk, with Le Pen gaining consensus: elections are in May 2017 with primaries on November 20. While it is too early to estimate a probability of a Le Pen victory, we remain cognizant of the risk of protest votes, as we did when anticipating the high probability of a Trump victory (<u>The Silver Bullet | Trumponomics</u>, 1 June 2016). Likewise, a No vote is currently leading polls in Italy, for the constitutional referendum to be held on December 4.







Source: Algebris Investments (UK) LLP, Bloomberg. *Grey area = +/- standard deviation

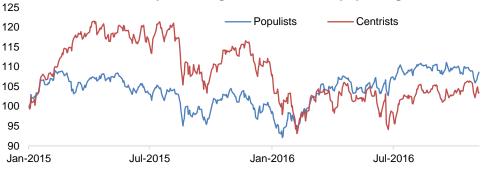


Source: Algebris Investments (UK) LLP, Bloomberg



Credit: credit spreads remain broadly stable in developed markets, underpinned by central bank buying and a low default rate environment. We are cautious in the UK around the consumer and real estate sectors, and generally prefer banks and insurers, which are poised to perform better on steeper yield curves. Emerging market credit has underperformed substantially on Trump's win. There is plenty of room for concern, particularly around Trump's proposal for tariffs on China. The worst case scenario is a trade war, which would imply an accelerating depreciation in the Yuan, with other EM currencies to follow. EM corporates hold a large proportion of their debt in dollars, which makes many of them vulnerable to such a currency repricing. That said, we think valuations have overshot vs fundamentals, which remain broadly positive: in other words, the selloff is disorderly and has created opportunities.

Equities: For financial stocks, and especially banks, we have seen a number of inflection points during the year but in Q3 they became all the more powerful by combining together. First, there has been a shift in rates outlook, as central bankers move away from QE infinity and NIRP. Second, for the first time in years, we have seen significant positive changes in the earnings outlook where Q3 numbers were strong and did not lead to downgrades. Third, there are changes in capital and dividends, where >90% of large European banks are properly capitalised and there is a plan for the rest (MPS, UCG and DBK). Last but not least, we are seeing a turning point in the regulatory outlook, where the <u>Maximum Distributable</u> <u>Amount (MDA)</u> of profits has been redefined and softened and Basel 4 has been recalibrated lower. This should lead to reduced volatility in financial share prices as well as a slow unwind, over multiple years, of the large underweight that many investors have, especially in bank equities.



Stock markets out performing in countries with populist governments

Source: Algebris Investments (UK) LLP, Bloomberg

Populists: UK (UKX), US (SXX), Russia (INDEXCF), Philippines (PCOMP), Turkey (XU100) Centrists: Germany (DAX), Mexico (MEXBOL), Japan (NKY), Italy (FTSEMIB)

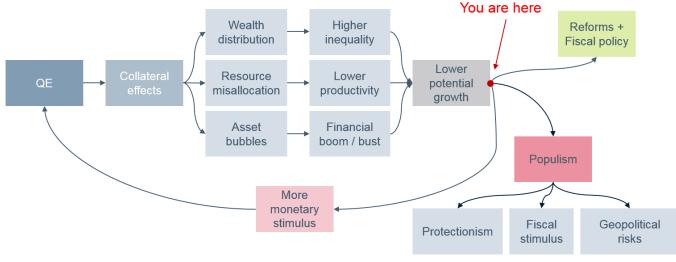
Indices are equally weighted.

Conclusions: The current shifts in monetary policy, fiscal stimulus and the rise of protest politics are breaking the bull market in bonds. Investors in passive duration strategies face a multitude of risks similar to the experience of postwar financial repression: higher deficits, lower credit quality and inflation. Like never before, we tread carefully. Our strategies have been negative long-end duration, long volatility and long financials, benefiting from the repricing in markets.

But the potential implications of a Trump victory extend well beyond financial markets. Research over the past 144 years shows that far-left and far-right governments emerged after financial crises (<u>Funke, M., Schularick, M., Trebesch, C.</u>, 2015). In the case of the US, a hard-nosed approach to trading relations could accelerate currency depreciation in China. Trump's stronger relations with Russia could allow Putin's government to extend its power projection into Eastern Europe, as it has already done in the Ukraine and in Moldova and Bulgaria, which <u>elected pro-Russia candidates</u> this weekend.



Ultimately, Europe's fate will hang again in the balance. Inequality is fertile ground for populism and centrifugal forces rising in the UK, France, Italy and Germany. Against these forces, European policymakers have one last chance to implement pro-growth policies and structural reforms. The path is clear: debt restructuring for Greece, a real plan to foster future growth, and more integration in economic and defence policy. With Putin knocking at its door, Europe must hang together, or will hang separately.



From QE Infinity to Populism

Source: Algebris Investments (UK) LLP

Alberto Gallo is Head of Macro Strategies and Partner at Algebris Investments (UK) LLP, and is Portfolio Manager for the <u>Algebris Macro Credit Fund (UCITS)</u>, joined by macro analysts Tao Pan and Aditya Aney.

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Additional reading:

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Reinhart, C., Belen Sbrancia, B., <u>The liquidation of government debt</u>, IMF Working Paper, January 2015

Bittencourt, M., <u>Democracy</u>, <u>Populism and Hyperinflation(s)</u>: <u>Evidence from Latin America</u>, 17 May 2010

S'Agaró, G., <u>The effects of globalisation on inflation, liquidity and monetary policy</u>, ECB, 11 June 2007

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